

K STREET PROJECT

A Project Of Americans For Tax Reform
President: Grover G. Norquist

To: Honorable Members of Congress

November 20, 2002

Dear Member,

Through careful analysis of 2002 election cycle soft and hard money giving patterns, **the K Street Project has learned that generic pharmaceutical companies clearly prefer giving to Democrats while innovator companies overwhelmingly support Republicans.**

This information indicates an ideological preference on the part of Republicans for free market pharmaceutical reforms that encourage access to prescription drugs while preserving the advantages of competition.

The following evidence illustrates the giving patterns of generic and innovator drug companies. Please see the attached memo for our full report.

Generic drug companies:

- **The CEO of AGVAR contributed \$587,375 in 2002; 99% to Democrats, 0% to Republicans.**
- **The CEO of TEVA Pharmaceuticals USA contributed \$297,650; 100% to Democrats.**

Innovative drug companies:

- **Eli Lilly & Co. contributed \$1,566,012; 79% to Republicans, 21% to Democrats**
- **Bristol-Myers Squibb contributed \$1,415,843; 84% to Republicans and 16% to Democrats**
- **Wyeth Pharmaceuticals contributed \$969,405; 84% to Republicans and 16% to Democrats**
- **GlaxoSmithKline contributed \$887,201; 83% to Republicans and 17% to Democrats**
- **Merck & Co. contributed \$421,002; 77% to Republicans and 23% to Democrats**

GENERICIS

The K Street Project is a report tracing the political affiliation, employment background and political donations of members of Washington's premier lobbying firms, trade associations and high-tech companies.

- Soft and hard money contributions in the 2002 election cycle indicate that **generic drug companies clearly prefer Democrats**, while specialized drug companies involved in developing **innovative new medicines, overwhelmingly support Republicans**.
- The **CEO of AGVAR** a major generic drug company, contributed **\$587,375 in the 2002 election cycle**, of which **99%** went to **Democrats** and **0%** went to **Republicans**.
- The support for the **Democratic Party** is further punctuated by the fact that **Agnes Varis**, the **CEO of AGVAR**, has run print ads **attacking the majority leadership of the House Energy and Commerce Committee**.
- **TEVA Pharmaceuticals USA** is another generic drug company that is rated “**Solidly Democratic**” by Opensecrets.org, which compiles FEC contributions in each election cycle.
- **Harold Snyder** CEO of **TEVA**, contributed **\$297,650**, all **100%** of it going towards **Democrats**.

INNOVATORS

- **Eli Lilly & Co**, a **leading pharmaceutical company involved in the discovery and development of breakthrough new medicines, contributed \$1,566,012 in the 2002 election cycle, and gave 79%** to Republicans **and only 21%** to Democrats.
- **Bristol-Myers Squibb** a **leader in prescription and over the counter drugs, and also medical imaging products, is rated “Strongly Republican” for its \$1,415,843 contribution**, with **84%** going to Republicans **and 16%** to Democrats.
- **Pfizer Inc** a global research company that specializes in new innovative medical drugs and products, gave **77% of its \$1,361,261** in overall contributions to **Republicans**, while **23% to Democrats**.
- **Pharmacia Corp** is rated “**Strongly Republican**” for its overall contribution to the 2002 election cycle, of **\$1,139,915** with **68%** going to Republicans and **32% to Democrats**.
- **Wyeth Pharmaceutical company** a leader in the fields of innovative new medicines, vaccines, and biotechnology, is rated “**Strongly Republican**” for its **\$969,405** in overall contributions with **84% going to Republicans** and **16% to Democrats**.
- **Schering-Plough Corporation**, a major developer of new medicines, therapies, and treatment programs, gave **\$954,104** in the 2002 election cycle with **79% going to Republicans** and **21% to Democrats**.
- **Pharmaceutical Research and Manufactures of America (PhRMA)** that represent the country’s leading innovative research-based pharmaceutical and biotechnology companies, is rated “**Solidly Republican**” for its **\$942,237** contribution to the 2002 election cycle with **92% going to Republicans**.
- **GlaxoSmithKline** a world leading research-based pharmaceutical company, gave **\$887,201** to the election cycle with **83% going to Republicans** and **17% to Democrats**.
- **Amgen Inc**, a leader in developing new drugs for cancer biology, metabolic disorders, and neurology, **gave 81% of its \$506,413 contribution to Republicans**, and **19% to Democrats** in the 2002 election cycle.
- **Novartis Corp**, a world leader in the research and development of pharmaceutical products, contributed **\$457,957** to the election cycle, giving **72% to Republicans** and **28% to Democrats**.
- **Merck & Co** is a leading research-driven pharmaceutical products and services company, which gave **\$421,002** to the election cycle, with **77% going to Republicans** and **23% to Democrats**.

- **Abbot Laboratories**, a major discover and creator of new medical technologies, gave **\$403,017** in the 2002 election cycle and gave **92% to Republicans** .

<u>Generics</u>	D	R
AGVAR	\$587,375	0
TEVA	\$297,650	0
<u>Innovators</u>	D	R
Eli Lilly & CO	\$328,862.52	\$1,237,149.48
Bristol-Myers Squibb	\$226,534.88	\$1,189,308.12
Pfizer Inc	\$313,090.03	\$1,048,170.97
Pharmacia Corp	\$364,772.80	\$775,142.20
Wyeth Co	\$155,104.80	\$814,300.20
Schering-Plough Corp	\$200,361.84	\$753,742.16
PhRMA	\$75,378.96	\$866,858.04
GlaxoSmithKline	\$150,824.17	\$736,376.83
Aventis	\$175,116.96	\$554,537.04
Amgen Inc	\$96,218.47	\$410,194.53
Novartis Corp	\$128,227.96	\$329,729.04
Merk & Co	\$96,830.46	\$324,171.54
Abbot Laboratories	\$28,211.19	\$370,775.64